Reliance Web Solutions (Pvt) Ltd

Solution that makes a difference...

Product Profile

INTRODUTION

Reliance Web Solutions is a team of seasoned Project Managers, Software Designers, Developers, Business Analysts, Quality Assurance. Our company was launched in 1997 when we released the featured distribution and re-distribution software exclusively for pharmaceutical industry. The success of this software inspired us to broaden our scope and create advanced software to meet the high-level requirements of pharmaceutical domain and other businesses as well. In 2019, we came together under the name of Reliance Web Solutions (Pvt) Ltd to deliver one of the best pharmaceuticals solutions on the market. Armed with an extensive knowledge of the distribution, redistribution, financial and payroll sectors, we developed a series of applications for various sectors, ranging from general trading businesses to the booming Sri Lankan industry. A few years later, we teamed up with more experienced, energetic people to create a disruptive solution for growing software market. More recently we have brought our industry-leading software to the cloud, offering a truly groundbreaking distribution and re-distribution solution which is supported by highly innovative android tab solution and Microsoft Power BI analytics for companies of all sizes including pharmaceuticals and non-pharmaceuticals. We are proud of our reputation for innovation and best-in-class software.

Our Product

Ecnailer is web base Online Distribution Management System and Redistribution Analyzing System for all the pharmaceutical and Consumer companies in Sri Lanka It is equipped with an innovative Tab solution permits us to function at a level of unachievable goals by organizations with lesser technologies. It focuses on the company, the stakeholders and applications, which allow for online sales, distribution and marketing of electronics. This system provides us and our principals with detailed data vital through the Dash Board Concept for decision making and planning, enable full automation of processes, and ensure optimum efficiency capabilities. This software is created by the 23 years local experience that Reliance Web solution had in the IT industry, which is affordable to anyone compared to other software's which is provided by many other companies.

ECNAILER AT A GLANCE

Customer Relationship Management

Ecnailer helps your business efficiently handle existing customers as well as acquire new customers, resulting in overall increased customer satisfaction. This empowers your team to perform their daily activities effectively, thereby streamlining the customer relationship operations to drive profitability

Sales & Distribution

Ecnailer empowers your sales team to initiate a sale from inquiry management to the completion of a sale. These JOURNEYs range from simple to complex, covering activities from pre-sales to post-sales functions. Moreover, it provides a comprehensive sales commission module that enables your organization to set complex as well as flexible commission structures to the sales

Supply Chain

Ecnailer helps to streamline your supply chain by providing real-time information on your inventory. This ensures that all operations, from procurement to warehousing to the delivery of goods to customers, take place smoothly within the organization.

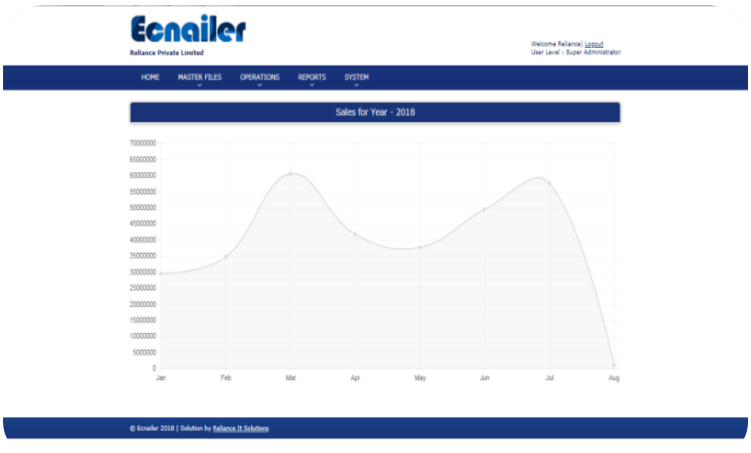
….ECNAILER AT A GLANCE

Accounting & Finance

Ecnailer enables easy and accurate generation of income statements and balance sheets. This provides you the flexibility to create any number of balance sheets and income statement templates according to the accounting standards.

Business Analytics & Information

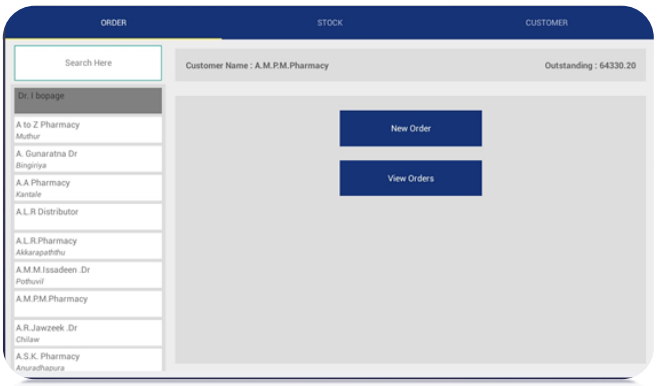
Ecnailer enables your management team to easily monitor the overall organizational performance through its comprehensive, real-time Business Analytics and Information, which analyzes business data and provides a customized representation that will enhance the decision making process



EcnailerM & Power BI

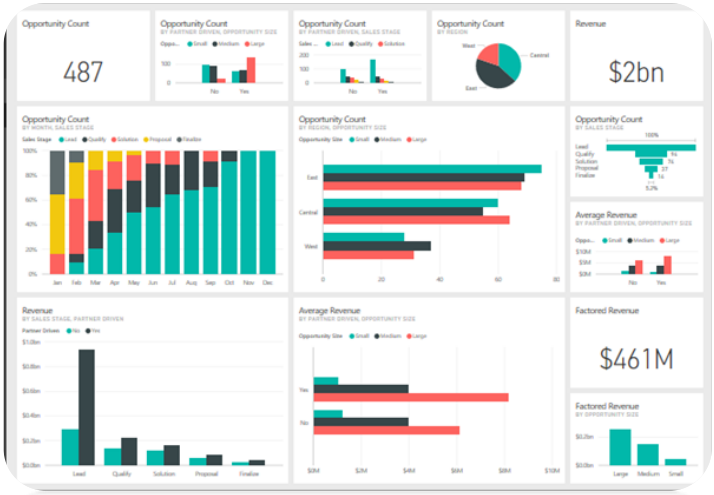
EcnailerM

Ecnailer Mobile Application is designed for Sales Representatives in pharmaceutical Industry. The Application can be customized to any distribution channel based business



Power BI

Power BI is a cloud based data analysis, which can be used for reporting and data analysis from wide range of data source. Power BI is simple and user friendly enough that business analysts and power users can work with it and get benefits of it. On the other hand Power BI is powerful and matures enough that can be used in enterprise systems by BI developers for complex data mash-up and modeling scenarios.



BENEFITS

- Operational visibility
- View real time updated data
- Sales transaction recodes
- Co- ordination with distribution
- Able to control revenue leakage

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